

Basic Economic Development Course Schedule February 11 – 14, 2025 Hilton Hotel 113 S. University Parks Dr. Waco, TX 76701

Tuesday, February 11	Wednesday, February 12	Thursday, February 13	Friday, February 14
8:00 – 8:30 a.m.	7:30 – 8:00 a.m.	7:30 – 8:00 a.m.	7:30 – 8:00 a.m.
Registration	Breakfast Provided –	Breakfast Provided –	Breakfast Provided –
	Classroom	Classroom	Classroom
8:30 – 9:45 a.m. Welcome / Orientation Lisa Mutchler & Pat Jamison 9:45 – 10:00 a.m. Break 10:00 – 11:30 a.m. Introduction to Economic Development Alysia Cook	8:00 – 10:00 a.m. Business Attraction & Marketing Kris Collins 10:00 – 10:15 a.m. Break 10:15 – 12:15 p.m. Business Retention & Expansion Tom Long	8:00 – 10:00 a.m. Business Finance & Capital Market Programs Russell Gallahan 10:00 – 10:15 a.m. Break 10:15 – 12:15 p.m. Workforce Development Brandi Harrison-Trotter	8:00 – 10:00 a.m. Managing EDO'S Scott Martinez, Fred Welch, Adrian Cannady 10:00 – 10:15 a.m. Break 10:15 – 11:00 a.m. Retail & Economic Development Aaron Farmer 11:15 – 12:00
			ED Trends - Discussion Tom Stellman 12:00 - 12:45 p.m. Course Evaluation, Graduation and Closing
11:30 – 12:45 P.M.			
Lunch on your own daily	12:15 – 1:30 P.M.	12:15 – 1:30 P.M.	Home Sweet Home!
12:45 – 2:45 p.m. Community Development <i>Alysia Cook</i>	1:30 – 3:30 p.m. Strategic Planning <i>Natalie Ruiz</i>	1:30 – 3:30 p.m. Real Estate Dev & Reuse <i>Eric Davis</i>	
2:45 – 3:00 p.m. Break	3:30 – 3:45 p.m. Break	3:30 – 3:45 p.m. Break	
3:00 – 5:00 p.m. Analyze & Profile a Community John Karras	3:45 – 5:45 p.m. Entrepreneur & Small Business Development David Summers	3:45 – 5:45 p.m. Ethics & Economic Development <i>Fred Welch</i>	
6:30 p.m. Dinner on your own or group for those interested in eating together	6:30 p.m. Networking Reception The Brazos Landing	6:30 p.m. Dinner on your own or group for those interested in eating together.	

11.15.2024



