

Basic Economic Development Course Schedule October 7 - 10, 2025

Sheraton Stonebriar Hotel 5444 State Hwy 121 Frisco, TX 75034

Tuesday, October 7	Wednesday, October 8	Thursday, October 9	Friday, October 10
8:00 - 8:30 a.m. Registration	7:30 – 8:00 a.m. Breakfast Provided – Classroom	7:30 – 8:00 a.m. Breakfast Provided – Classroom	7:30 – 8:00 a.m. Breakfast Provided – Classroom
8:30 – 9:45 a.m. Welcome / Orientation Pat Jamison & Natalie Ruiz	8:00 – 10:00 a.m. Business Attraction & Marketing <i>Kris Collins</i>	8:00 – 10:00 a.m. Business Finance & Capital Market Programs <i>Russell Gallahan</i>	8:00 – 10:00 a.m. Managing EDO'S Scott Martinez, Fred Welch, Tom Long
9:45 – 10:00 a.m. Break	10:00 – 10:15 a.m. Break	10:00 – 10:15 a.m. Break	10:00 - 10:15 a.m. Break
10:00 – 11:30 a.m. Introduction to Economic Development Alysia Cook	10:15 – 12:15 p.m. Business Retention & Expansion Stefanie Wagoner	10:15 – 12:15 p.m. Workforce Development Brandi Harrison-Trotter	10:15 – 11:00 a.m. Retail & Economic Development Aaron Farmer 11:15 – 12:00 ED Trends - Discussion
			Tom Stellman 12:00 – 12:45 p.m. Course Evaluation, Graduation and Closing
11:30 – 12:45 P.M.			
Lunch on your own daily	12:15 – 1:30 P.M.	12:15 – 1:30 P.M.	Home Sweet Home!
12:45 – 2:45 p.m. Community Development Alysia Cook	1:30 – 3:30 p.m. Real Estate Dev & Reuse <i>Eric Davis</i>	1:30 – 3:30 p.m. Strategic Planning <i>Mary Ann Moon</i>	
2:45 – 3:00 p.m. Break	3:30 – 3:45 p.m. Break	3:30 – 3:45 p.m. Break	
3:00 – 5:00 p.m. Analyze & Profile a Community <i>John Karras</i>	3:45 – 5:45 p.m. Entrepreneur & Small Business Development <i>David Summers</i>	3:45 – 5:45 p.m. Ethics & Economic Development <i>Mary Ann Moon &</i> <i>Jay Moon</i>	
6:30 p.m. Dinner on your own or group for those interested in eating together	6:30 p.m. Networking Reception TBD	6:30 p.m. Dinner on your own or group for those interested in eating together	

